We are hiring Sales positions! We are looking for talented, hard-working to join our team at SUNLIGHT Group – then we need YOU to join our winning team.

Sales Engineer (2 positions)–SUNLIGHT Group-http://sunlightgroup.com/

Main Duties:

- Responsible for Sales of electrical industry

- Take care and maintain relationship with customers whom are Owner, Consultant, Contractor related to tender for M&E package apply to field of Office Building, Apartment, Factory

- Visit customers, consult product specification to customers
- Prepare quotation, support technical related to the products during tender and contract
- Contact to Consultants/Owner to introduce about the products following new project

- Follow up activities relating to Quotation and bidding that sent to customers and propose right method to win contract

- Be responsible for request and solve arising problems if any
- Other related duties as required by manager
- Further information and job duties will be discussed more during interview.

Job Requirement:

- Education: College degree (advanced certification is a plus) in Electrical or related field

- Working experience: At least 02 years' experience in electrical industry. Preferred sales experience for those industries: Electrical/Electronic/LV...

- Business understanding: Context and business of customer, different management contacts of customer, technical and commercial terms and condition of SEV's equipment, solution and services, working process and functions of related parties (department)

- Effective spoken and written English communication, selling skills, email skills, interpersonal skill, customer satisfaction & service orientation, analytical minded, time-management, planning and organizing.

- Responsible, enthusiastic, diligent, self-motivated, able to work in team & under pressure.
- Creativity, initiative, high sense of responsibility
- Enthusiastic and dynamism in work.

Benefits:

- Starting salary will depend on appropriate qualifications
- Competitive package and Performance bonus
- 13th month salary + performance bonus
- Extensive training, career and development opportunities in Vietnam and overseas
- Profit sharing as company's policy

Allowances:

- Attractive Salary + Allowance
- 24/24 Accident Insurance
- Full benefit as Vietnam labor law: insurances, annual leave, birthday...
- Activities/Events such as: Team building, Family day, YEP, Charities

Work Place: CJ Building, Unit 703, 6 Le Thanh Ton St, Ben Nghe Ward, Dist 1, HCMC Contact: <u>adm-hr.sev@sunlightgroup-vn.com.vn</u> – 0902.99.24.11 (Ms. Thanh Trúc)

Link post job:

https://careerbuilder.vn/vi/tim-viec-lam/sales-engineer-ky-su-kinh-doanh.35B0CA44.html